IOPro™ Platform

About OI

OI, Inc. is a leading provider of outcome based FF&E management and procurement products and services. OI is revolutionizing the furniture and equipment industry through its web enabled software - Interiors Outsource Pro, or simply, *IOPro*™. At the core, *IOPro*™ creates a common "business process" that integrates the traditional industry silos through harvesting the "best practices" from each entity involved in a typical project -- dealers, designers and end-users. OI also pooled its vast resources and obtained feedback and analysis from thousands of projects and project team members with significant experience in the FF&E procurement and furniture fulfillment processes. By applying the "best practices" from each industry, OI was able to develop a platform that provides a significantly improved "business process" that is changing how projects are planned, equipment is managed, and FF&E services are delivered.

Product Description – IOPro™

It is common practice for companies to develop "proprietary" software to differentiate themselves from their competitors and to promote their product lines. Understanding the high costs of developing, deploying and maintaining software, OI had the vision to develop a "common business process" and extensive database driven, project platform for the entire network of OWNERS, DEALERS, ARCHITECTS and MANUFACTURERS ~ we call this the "OI Network." Now the entire OI Network may work, share, collaborate and sell in a common technology that is unparalleled in the education industry today. OI allows users to bring real value to the "earliest phases" of the design process by providing all project team members with a wealth of information and choices through its data base-driven, "good-better-best" selections and customized reporting. Product selections rely on OI's smart symbols that are actively linked to the designer's AutoCAD drawing through OI's exclusive "product information modeling" (PIM) technology. PIM is exclusive to OI and will allow designers and dealers to "work closely together" as a natural part of the design process. In addition, all features are "live" over the Web and synchronized every 60 seconds allowing "real-time" reporting for the entire project team regardless of the team member's physical location.

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WEB Software Platform for Managing Furniture, Fixture and Equipment Projects

The process of planning and outfitting spaces interacts with multiple professions, trades, markets, technologies, processes, tools and formats. "Silos" are created, efforts are duplicated, and redundancies add time and inefficiencies. OI has created a platform that "Normalizes" ALL of it. We don't change what you do or how you do it, we simple WEB enable it. The internet is the ONLY tool we all have and use on a daily basis. "OI" will empower any organization, with an enhanced "business process" that changes how projects are delivered! "Powered by OI" provides a value proposition that leverages its proven strengths by providing a wide range of choices and an improved consulting relationship with suppliers, designers and end users. Competing firms will find it extremely difficult to emulate this "new industry standard" that is "Powered by OI".

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Description of IOPro™ Modules

IO Pro was thoughtfully designed in a 5-module package allowing each user to access the information pertaining to its respective portion of the project.
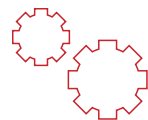
"PLAN" MODULE – provides a unique room planning and project budgeting tool. Our "Drag-and-Drop" design environment and "Room Wizard" library, allows users to determine layouts of rooms typically found in education facilities. OI contains over 400 typical room layouts for use in budget calculations. Plan offers the user the ability to change room sizes, layouts and product types to create layouts specific to your project, program, or standards.

"DRAW" MODULE – affords the use of two different environments for space planning of educational facilities: Product Automated Drawing (PAD) or the traditional Computer Automated Drawing (CAD) programs. PAD allows users to drawi and design directly on a PDF file. The CAD interface links and synchronizes every 30-second to the WEB, allowing the project team to collectively work together in "real time" with CAD, CAP, REVIT, GIZA, HEDBERG, TEAM DESIGN etc. Both PAD and CAD features allow project teams to work together on multiple projects, regardless of location, via the Web, and minimize meeting time, redundancies, errors and omissions, and process duplication throughout the building project.

"SPEC" MODULE - normalizes the "spec book" to create an Educational "Standard" and online catalogue system. Product comparisons are made in "Good-Better-Best" fashion allowing you to compare various furniture and equipment choices and their impact on the total project budget. Linked to the drawing through CAD or PAD, OI's smart symbols provide accurate counts and placement of all products. Specifications can be made in real-time with real project impact.
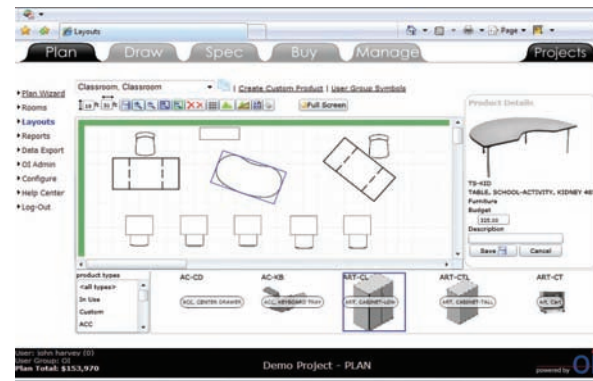
"BUY" MODULE - provides procurement tools for RFP configuration, BID requests, EDI and SIF functions. ONLINE access allows order tracking, scheduling and documentation for proposals, projects and budgets within this module. Each project has its own "Virtual File Cabinet" for documentation sharing and storage, virtual meeting minutes and unlimited customizable reporting.

"MANAGE" MODULE - provides specific information on existing inventory items, owner supplied items, and any other non-contracted item used throughout a project. This unique feature is the key to collaborating ALL Furniture, Fixtures and Equipment, in an un-biased planning environment, leaving nothing excluded from the management process.
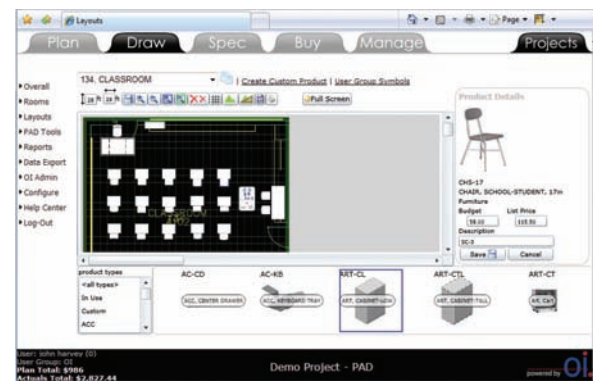

PLAN

Demo Project – PLAN

DRAW

Demo Project - PAD

SPEC

Demo Project - SPEC

BUY

Demo Project - BUY

MANAGE

Existing Inventory-Original

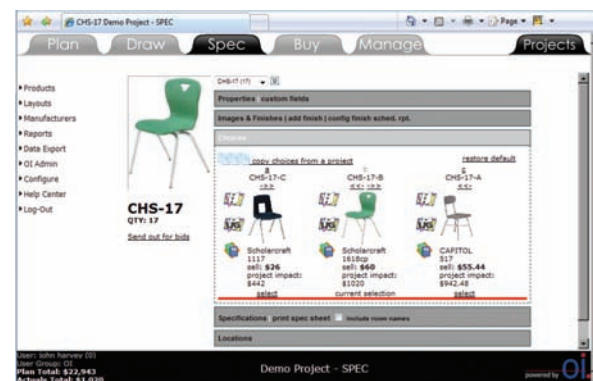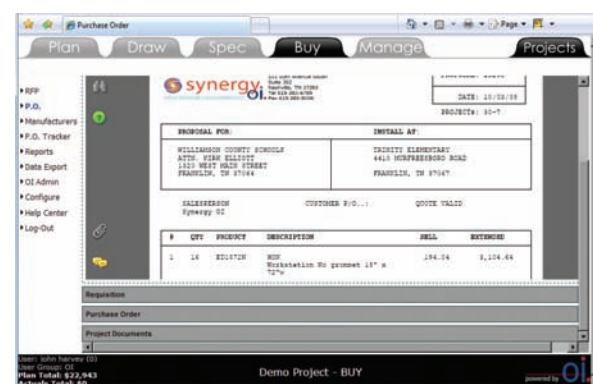### PLAN
WEB Drawing and Room Typicals – Fast
• Create Typical Rooms and standards
• Drag and drop drawing
• Easy to make professional layouts
• Accurate inventories
Room by Room Budgets and Reporting
• Furniture, Fixture and Equipment inventories
• Filter data by product, room department, floor etc
• Output to pdf, excel, sif, csv

What does PLAN do for me?
Owners: Detailed room budgets, room Standards, accurate layouts, easier planning.
Dealers: Ease in budgeting, clear expectation management, duplicable process.
Architects: WEB layouts convert to actual CAD (.dwg) symbols, reduced drafting time.
Manufacturers: Seasonal dashboard for planning, product comparison and access to regional product trends.

DRAW
Your CAD rooms viewable on the WEB
• Snap Shots, room by room, every 30 seconds
• Access to entire drawings without CAD or PDF.
• Internal "Task Manager" for documenting revisions
NO CAD? – NO Problem! - Use PAD
• Draw directly on your PDF
• Click and drag like a pro
• Create your own symbols and libraries

What does DRAW do for me?
Owners: View your actual CAD/PAD drawings and layouts, via the WEB, in real time.
Dealers: Reduced design time, accurate counts, product locations, installation drawings etc.
Architects: WEB accessible drawings, smart libraries, common format regardless of product type
Manufacturers: Enhanced design offering, custom CAD/PAD symbols for each catalogue, specification tools.

SPEC
Specifying has never been SO easy.
• Over 100 catalogues to choose from
• Create your own catalogue libraries
• Product standards duplicable from project to project
• Real-time budget impact of selections and choices
Picker or Configurator options:
• Accurate pricing, model numbers, and discounting
• Select fabrics, finishes and options
• Updates via the WEB not monthly subscriptions and CD's to load
• Manufacturer price checks and spec certifications

What does SPEC do for me?
Owners: Financial impact of GOOD-BETTER-BEST product choices in real-time.
Dealers: Online, catalogues minimize time, redundancy and errors = better margins!
Architects: Catalogue standard amongst ALL FF&E product types with no special software.
Manufacturers: WEB Dealer Catalogue, reduces sales materials, costs, errors and processing.

BUY
Procurement Documentation
• RFP Creation   • Bid Tabs
• Punch lists   • PO and tracking tools
Accounting System Integration
• SIF directly into Hedberg and Team Design
• Download to excel or .csv format, and QuickBooks
• Custom interfaces available thru OI Support

What does BUY do for me?
Owners: Storage of all documentation, sharing of information, archiving, and quick retrieval.
Dealers: EDI or SIF purchase orders with no redundancy, errors or corrections.
Architects: RFP request directly to vendors via the WEB. Spec Sheets NEVER so easy.
A Manufacturer: Catalogue converts options and finishes into factory floor documentation.

MANAGE
Inventory and Move Management
• Room by Room Inventory, images and video to the WEB
• Document product images, counts and conditions
• Label, Tag or Bar Code in the field
• Existing Inventory Spec Book
Product location and audit via the WEB
• Inline access to products, locations, values, conditions, etc.
• Fastest Inventory System ever created!

What does MANAGE do for me?
Owners: Ability to capture and manage all equipment items in a standard format.
Dealers: Additional service offering for differentiation and revenue stream.
Architects: Documentation tool for surveying and documenting existing space.
Manufacturers: Product warranty management and tracking via the WEB.

PROJECT SPEC BINDER

One of the most important features of any software is the reporting or output. *IOPro*™ contains a 13 chapter Specification Binder. This binder builds in conjunction with your ongoing project. This feature allows the Owner, Architect, Dealer or Manufacture to access LIVE accurate report data in real-time. When your are Powered by OI, you are ALWAYS ready for your meeting or presentation.

• **OVERALL PROJECT** *report*
• **PROJECT STANDARDS** *report*
• **PRODUCT SPECIFICATION** *report*
• **ROOM INSTALLATION** *report*
• **FINISH SCHEDULE** *report*
• **PRODUCT SELECTION** *report*
• **ROOM BY ROOM PUNCH LIST** *report*
• **PRODUCT WARRANTY** *report*

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